

### A Word from our Family

#### Focused Value

Every minute presents the opportunity to appreciate ourselves and the natural world around us. Yet we live in an age of quantity. In the pursuit of more people, industry and government often deprive us and our environment of quality.

*Ultimately, it is the quality we experience during each moment that can and does make a difference.*

My father and I have a business that is responsible for the comfort of the individuals and businesses in our community. We do not take this responsibility lightly. We are making decisions that provide the quality that our customers, our employees, and the environment deserve.

#### Quality of Energy:

The world's energy has long been an economic focal point. This is nothing new. What is new are the accessible and affordable alternatives available to meet your energy needs. I am speaking specifically about Bioheat; fuel oil mixed with Soy-Bean oil. It burns cleaner, does not cost more, is more environmentally friendly, it is the beginning of becoming less dependent on foreign oil, and we already deliver it. I am also speaking of the new technology in solar energy, and the saved energy in completing the life cycle of products; recycling today for a better tomorrow.

#### Quality of Price:

In the energy business, we often make decisions based on information that changes suddenly. For example, the forecast was for a freezing cold winter, yet we just had the warmest winter in ages. Further, the world currently has a seven-year record-high surplus of crude oil, yet the cost for natural gas, gasoline and fuel oil are at price levels that were once thought unimaginable.

To do our best to weather this instability, we manage your energy dollars by anticipating the unpredictable. We purchase fuel oil contracts up to a year in advance, and further purchase risk protection on these oil investments. These purchasing strategies are necessary if we are to deliver a quality product for the best price. Since we began our cap program, we have protected our customers and have delivered oil below Long Island's average retail delivery price year after year.

#### Quality of Service:

We strive to be your resource for cutting-edge service. Staffed around the clock, we respond within two hours to heating emergencies and have three installation crews which completes the Tragar team. From radiant heat to new clean-burning boilers, hot-water heaters and air conditioning, our service and installation departments have been developed for year-round quality comfort.

This is an introduction to how we operate. For many of you, this is good old news. However, to others, we may have just been a truck that makes a delivery at seven in the morning. Either way, we enjoy being your family oil company. We enjoy hearing from you. Growth is always desired, but the quality of care we provide is our focus.

Looking forward to the summer season, we thank you for choosing Tragar to meet your heating and air conditioning needs.

Warmly,  
Dennis Traina &  
Dennis Traina Jr.

Committed to Comfort since 1956!

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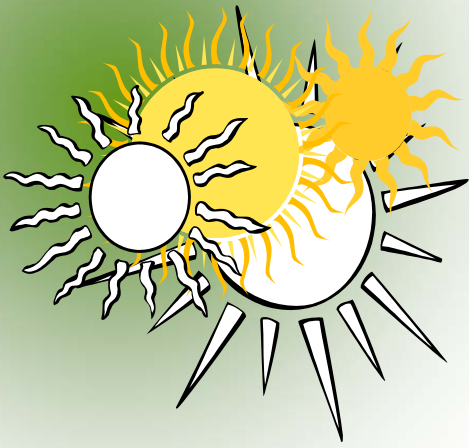
#### Current Focus

Saving Heating \$\$

Do you know a new clean-burning oil fired heating system can save you up to 30% in heating costs. Based on an average home\* at current prices, that's equal to a savings of over \$800 per year!



\*An average home uses 1000 gallons per year



## Focus: Your Fuel Oil Tank

### Safe & Efficient Storage

Having an oil tank on your property puts you in control of your comfort. You pay only for the fuel that's delivered, with no estimates or questions. You have chosen Tragar, and we thank you for that, but only an oil tank gives you the power of choice.

### Underground Tanks Rarely Leak

The chance of a home heating oil tank leaking is extraordinarily low. According to a major national study, "The frequency of releases from all underground storage tanks containing home-heating oil is well below 1%"

Because heating oil is nontoxic and biodegradable, there are **no federal, state or county laws** that require the removal of a properly functioning, active, residential heating oil tank.

### Replacement Options

The life expectancy's of buried oil tanks varies depending on the materials used in their manufacture, such as how the tank was installed, or the composition of the surrounding soil. Most last for several decades without problems. But much like your roof, an underground tank will eventually need to be replaced. If you believe your tank is old and in need of replacement, you have two good options.

1. Replace an underground tank with a fiberglass or new corrosion-resistant, cathodically protected underground tank. With today's technology, a new tank can be isolated from the ground, making it worry-free.
2. Replace a buried tank with an aboveground tank. The tanks are normally smaller (275 or 330 gallons) and can be customized for hard-to-fit places. Aboveground tanks can be installed outside the home, and hidden in an enclosure.

Both options enable you to continue enjoying the financial, safety and service advantages of oil heat.

### Guidelines for Replacement

If you decide to replace your underground tank with an above-ground tank, the buried tank must be either removed or properly abandoned. To close the tank, it should be emptied, cleaned and then filled with either sand or foam.

Before proceeding with any tank abandonment, please call us. We are aware of the local codes and procedures and will guide you effortlessly through the process, and will also provide you with all available options and an estimate for the complete job.

### How to Tell if an Oil Tank Has Been Closed Properly

The best resource is your town's building inspector office. They will have a record of the tank abandonment on file. Additionally, if a tank has been legally and properly abandoned, there will be no vent pipe or fill pipe in the ground.

### Selling or Buying a Home and Concerned About the Oil Tank?

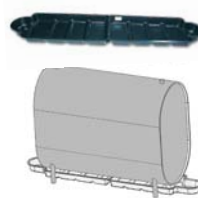
Before considering having the tank tested, or if you would like a tank inspected on a new property, please call us at 516.221.2559.

### New Affordable Oil Tank Options:

Tank Tub



Tank Mate



Tank Pan



Tank Tray



Roth Tank

# WHAT is NEW and GREEN anyway?

New To the  
Neighborhood



Chance & Belle's  
Pampered Paws  
A Pet Boutique



516-809-6751  
1436 Wantagh Ave.

Organic Treats & Food  
Self wash  
Grooming  
Doggie Day Care  
Boarding



Toys Toys Toys  
Dog Walking

Chanceandbelle.com  
sales@chanceandbelle.com



- Green = Sustainability. We are interested in the health, wellness and sustainability of our planet. We pledge to be socially responsible as we serve our customers and do business in the shared community
- The logo has changed but our family has not, as it further commits to you
- We recycle our cardboard/paper, all metal and oil waste
- We print on post consumer paper
- The Tank Tub on the bottom of Page 3 is designed and manufactured by us We are containing tanks and making a difference across America
- We are pioneers on Long Island introducing and committing to Bioheat, fuel oil mixed with Soybean oil
- We have the experience and knowledge to offer today's most efficient heating and cooling equipment available!

## RENOVATING?

## LOOKING TO SAVE MONEY?

## WANT TO KNOW WHAT IS NEW IN THE WORLD OF COMFORT?



### SMART BOILER

Install a Buderus Smart Boiler and listen to how often your boiler doesn't turn on. It uses the temperature outside to determine what your boiler temperature should be inside. Smart!

**WARM ANY FLOOR**  
With radiant heat the floor is warm and you gain space where you once had baseboard.



### COOL DOWN THE HOUSE

Let the Tragar Team upgrade or install a new central air system

CALL TODAY  
FOR A  
FREE ESTIMATE  
516.221.2559

**NO CHIMNEY?  
NO PROBLEM**  
With Direct-Vent Peerless Boilers we can relocate your boiler almost anywhere you'd like!



*Committed to Comfort*

Phone: 516-221-2559  
Fax: 516-221-7099  
Email: [info@tragar.com](mailto:info@tragar.com)

# NOW IS A GREAT TIME TO GET ON OUR BUDGET PROGRAM

## EZ PAY BUDGET PLAN

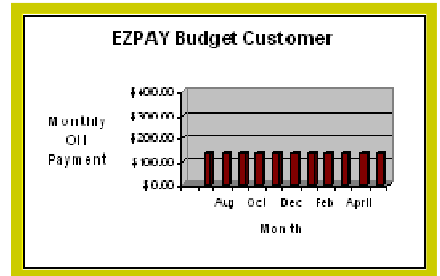
Join 80% of our customers

Equal Monthly Payments

Smaller payments all winter long

Call Today and you'll receive a package

That will get you STARTED on July 1st.

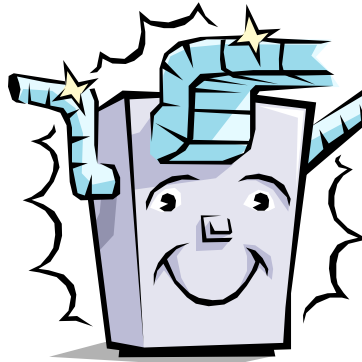


1432 Wantagh Ave. Wantagh, NY 11793



## It's Tune Up Time Again!

Now is the time to have your heating system tuned up. In order to efficiently maintain all of your heating systems, **please call at your earliest convenience 516.221.2559.** We *want* to keep your heating system in top condition so we are waiting for your call.



We are not able to do **Tune-ups after September 30th.** As we enter the heating season in October, we insist on responding to your service emergencies quickly and efficiently.

You may hear from us, but why wait? **CALL TODAY.**